City of West Palm Beach Developer Outreach Meeting

October 24, 2019



Outreach Meetings



<u>2013:</u>	July 26, 2013 November 1, 2013	<u>2017:</u>	March 9, 2017 July 20, 2017
<u> 2014:</u>	February 27, 2014		November 9, 2017
	June 26, 2014		
	October 16, 2014		
<u> 2015:</u>	March 26, 2015	<u> 2019:</u>	April 11, 2019
	July 24, 2015		October 24, 2019
	October 22, 2015		(#18)
<u> 2016:</u>	February 18, 2016		
	June 23, 2016		
	October 27, 2016		

Agenda



- A. Introduction/Welcome
- B. City's Organizational Structure
- C. Financial Update
- D. Development Services Update
- E. City Initiatives
- F. Projects in the Pipeline
 - 1. Hotel
 - 2. Office
 - 3. Residential
 - 4. Commercial
- **G.** Questions

Mayor Keith James





City's Organizational Structure

October 24, 2019



West Palm Beach Organizational Structure



Economic Development

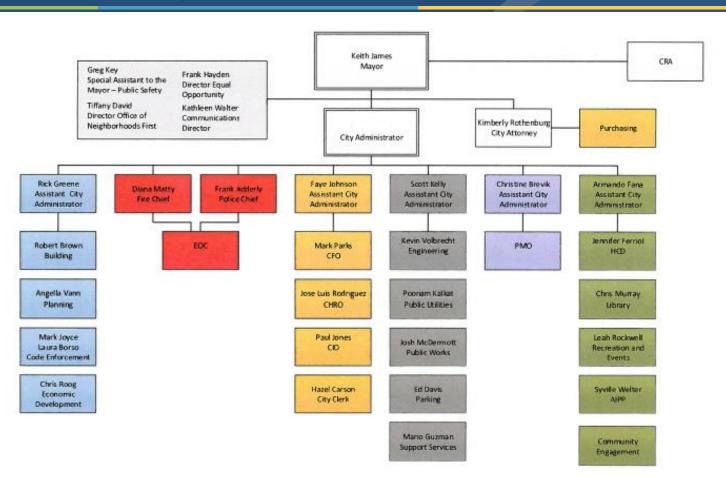
Public Safety

Administrative

Infrastructure

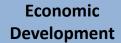
Strategic Planning

Community Services



West Palm Beach Organizational Structure





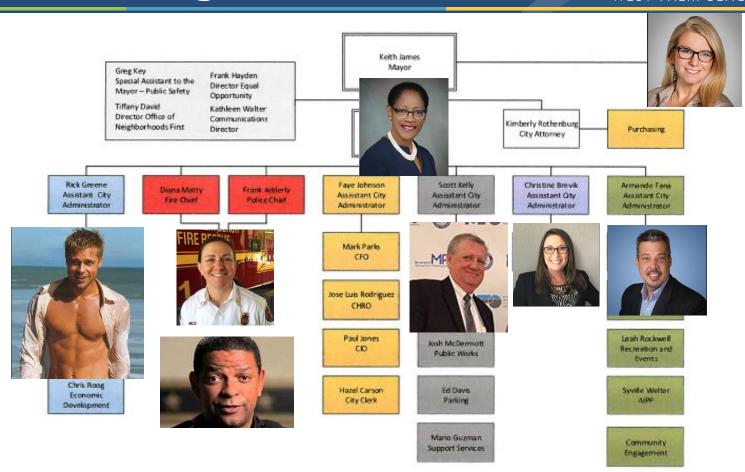
Public Safety

Administrative

Infrastructure

Strategic Planning

Community Services





- 1. City staff reviewed our current Strategic Plan on June 5, 2019
- 2. City Commissioners defined all of their priorities
- 3. All priorities placed on a wall
- 4. Each Commissioner was asked to identify their top priorities
- 5. A list of 16 priorities were identified
- 6. These priorities will be our work plan each year and each year's budget will reflect the priorities

SO WHAT ARE THE PRIORITIES?



Economic Development

- 1. Golf Course Site Development **
- 2. City Annexation Study **
- 3. Northwest Development Plan **
- 4. Anchor Site MUD *
- 5. Census 2020 **

Safety

- 6. Combat Violent Crime
- 7. Cyber Security
- 8. Homelessness *

Transportation

9. Transportation/Mobility/Traffic Challenges *



Equity

- 10. Explore Affordable Housing P3 Opportunities *
- 11. RISE Initiative (Purpose Built Communities) *
- 12. Mayor's Village Initiative Support

Infrastructure

- 13. Currie Park Infrastructure **
- 14. Park Bond Renewal

Communications

- 15. Improve Customer Experience (Mayor's Hotline/822) *
- 16. Enhance Emergency Preparedness *



Strategic Initiative Project Summary

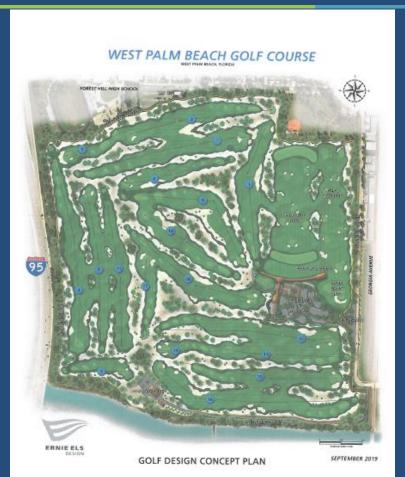


Initiative Name	Existing Project (Y/N)
Golf Course Site Development	Y
Strategic Pillar	
Economy & Jobs	
Strategic Theme	
Economic Development & Tourism	
Planning Team Lead	
Rick Greene, AICP	
Cross Functional Planning Team (department/s	taff participating in project planning
Development Services: Angella Vann, Paul Grei	ilich, Chris Roog
Engineering: Vince Noel	
Finance: Mark Parks	
Law: Nancy Urcheck	
Parks and Recreation: Leah Rockwell	
Public Utilities: Poonam Kalkat	
Public Works: Matt Hejazi	
Stakeholders (those with significant interest in this project: this could include internal departn	
this project; this could include internal departn	
this project; this could include internal departn City of West Palm Beach	
this project; this could include internal departn City of West Palm Beach	
this project; this could include internal departn City of West Palm Beach Users of the municipal golf course	
this project: this could include internal departm City of West Palm Beach Users of the municipal golf course West Palm Beach Golf Commission South End residents (SENA)	ents, citizens, business owners, etc.)
this project: this could include internal departm City of West Palm Beach Users of the municipal golf course West Palm Beach Golf Commission South End residents (SENA) 8111 South Dixie parcel (owned by city of W	ents, citizens, business owners, etc.)
this project: this could include internal departm City of West Palm Beach Users of the municipal golf course West Palm Beach Golf Commission South End residents (SENA) 8111 South Dixie parcel (owned by city of W	ents, citizens, business owners, etc.)
this project: this could include internal departs City of West Palm Beach Users of the municipal golf course West Palm Beach Golf Commission South End residents (SENA) 8111 South Dixie parcel (owned by city of W South Dixie merchants	ents, citizens, business owners, etc.)

Initiative Name Team Lead Cross Functional Planning Team Stakeholders Overview/Scope **Assumptions Project Dependencies Risks Resource Requirements Time** Costs

7/30/2019 1

Strategic Priority #1 - Golf Course Site Dvlpmthalm BEACH



- * Negotiating with Mike McGetrick
- * Determination made by 11/18/19.

Rick Greene

Dev. Services: Angella Vann, Chris Roog

Engineering: Vince Noel

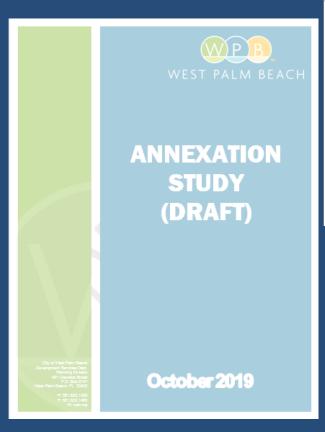
Finance: Mark Parks
Law: Nancy Urcheck

Parks and Recreation: Leah Rockwell

Public Utilities: Poonam Kalkat

Public Works: Matt Hejazi

Strategic Priority #2 - City Annexation Study BEACH













PCN: 00-42-43-11-01-017-0020

ACREAGE: 2.3

OWNER: FOUR SIX EIGHT FIVE HAVERHILL INC TRUST, JEAN C. TR & SHARON MERCHANT LOCATION: 4589 N HAVERHILL RD

JSE: SINGLE FAMILY

2018 IMPROVEMENT VALUE: \$74,644

2018 LAND VALUE: \$60,655

2018 TOTAL MARKET VALUE: \$135,299

POLICE/FIRE SERVICE: PALM BEACH COUNTY

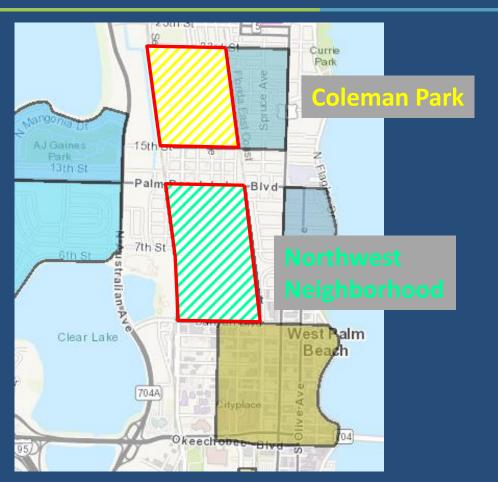
UTILITY SERVICE: WEST PALM BEACH

POTENTIAL WPB AD VALOREM: \$1,129

West Palm Beach Annexation Study - 2019

Strategic Priority #3 - NW/CP Development Plan





- Improved Conditions
- Address Infrastructure
- Redevelopment Opportunities
- Improved Public Safety
- Increased Code Enforcement
- Nuisance Abatement
- Workforce Housing Incentives
- Revisit Stull & Lee Master Plan (2002)



Strategic Priority #4 - Anchor Site MUD





Immocorp Ventures

Residential: +/- 300 units Class A office: 18,000 s.f. Commercial: 30,000 s.f. Supermarket: 12,000 s.f.

Parking: 570 spaces









Strategic Priority #5 - Census 2020





- April 1, 2020 Census Day Every home will receive an invitation to participate in the 2020 Census. Persons can respond online, by phone or by mail.
- May 2020 The Census Bureau begins visiting homes that haven't responded.
- Dec. 2020 The Census Bureau delivers counts to the president and Congress.
- March 31, 2021 The Census Bureau will send redistricting counts to states.



2020 Census Taker

Strategic Priorities #6-8



6. Combat Violent Crime

 The goal is a citywide measurable reduction in homicide, aggrvated battery and robbery incidents.

7. Cyber Security

 The City intends to take steps to protect City data and ensure the safety of PII (Personal Identifiable Information) for our citizens. To do this, we must strengthen our potential vulnerabilities through network security tools, endpoint protection and close the gap on vulnerabilities via email and social engineering. These changes and vulnerabilities will be verified through external risk assessments.

8. Homelessness

* The goal is a reduction of on-street homeless accomplished through coordinating services amongst local service providers, streamlining processes and initiatives, reviewing ordinance's related to panhandling and vagrancy and reviewing existing and future resources to enforce ordinances.

Strategic Priority #9 - Transportation/ Mobility/Traffic Challenges





Mobility Plan



Okeechobee Corridor Study

Res. 134-18 unanimously approved accepting all four plans by a 5 - 0 vote.

Enhancing our trolley system

Implementing the parking study

Expanding bikeway lanes
Improving lighting and
sidewalks

Vision Zero

Roadway improvements



Parking & Transportation
Demand Management Study



Bicycle Master Plan

Strategic Priorities #10-12



10. Explore Affordable Housing P3 Opportunities

 Development of workforce housing programs that will incentivize development of workforce housing units. Prepare a rental housing study and pursue affordable housing partnerships and agreements.

11. RISE Initiative (Purpose Built Communities)

- North End RISE is a community-based solution focused on breaking the cycle of poverty within
 a targeted area in the north end of the city through a model that focuses on holistic community
 revitalization by addressing housing, education, wellness and employment opportunities.
- Partners include Rybovich (Carlos Vidueira) and RISE Executive Director (Craig Glover)
- 2-4 year time frame; \$15-\$20 million cost

12. Mayor's Village Initiative Support

* The Mayor's Village Initiative's goal is to improve the outcomes of African American males living in the Historic Northwest, Coleman Park, and Pleasant City neighborhoods. The vision of this initiative is to insure a WPB wher all African American males are safe, empowered, and secure.



Strategic Priority #13 - Currie Park Infrastructure



- 1. Development of the City-owned park
- 2. Development of the property owned by Jeff Greene

Currie Park



Strategic Priority #14 - Park Bond Renewal



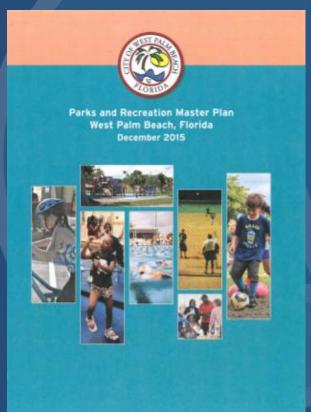
* The goal is to update current park amenities, improve access to parks and

trails and enhance safety.

* Review the 2015 Parks and Recreation Master Plan

* Issue a bond up to roughly \$26 million

×	Neighborhood	Community	Metropolitan	Bathrooms	Picnic Tables	Benches/Seating	Docks	Playground	Baseball	Softball	Multi-Purpose Fields	Basketball	Racquetball	Tennis Courts	Shuffleboard	Recreation	Gymnasium	Swimming Pools	Picnic Shelters	Boat Ramps	Golf Courses	Walking/Bike Trails	Fishing Pier	Interactive Fountain/wetpla	Decorative	Dog Park	Public Art	Amphitehater/Sta	Acres
Apoxee Park				1		•																•							20
Blum Park	•			1		•		•			. 2			1					1					1					20 3.5
Brian Chappell Park	•					•		•															- 1						0.9
Centennial Fountain				1	•	•																		- 1					0.8
Chillingworth Park	•							•				•		1															4.1
Coleman Park	•	•		1		•		•				1		1	1									1					3.5
Currie Park	•		•	2		•		•			1			3					2	3			3						11.3
Dreher Park	•	•	•	4		•		•			2								10			•			3	- 1			113
Echo Lake Park	•					•		•																	1				4.2
Evergreen Cemetery																													12
Flagler Walking Park																													1.7
Flamingo Park	•					•		•																					1.56
Fogleman Park	•					•		•				•																	1.4
Gaines Park	•	•	•	3	•	•		•	6	1	3	2	4	6		1		2	5					- 1					56 0.3
Gateway Park	•					•																					•		0.3
George Petty Park	•					•																							0.3
Gettler Park	•					•		•																					0.8
Grassy Waters																													
Preserve	_	•	•	1		•										•						•						•	
Howard Park			0	2						1	1	2		9	16	- 1			2						1	- 1			13.8



Strategic Priorities #15-16



15. Improve Customer Experience (Mayor's Hotline/822)

 The goal is to improve Citizen/ Internal stakeholder experience, reduce duplicate requests and duplication of efforts by staff, better understanding service requests, better tracking, reporting and analyzing service requests and questions resulting in satisfied stakeholders.

16. Enhance Emergency Preparedness

The City's goal is to replace the current citywide "app" based emergency communication
program to upgrade mass communication capabilities both internally and externally, improve
social media, mass media and face to face communication, provide citywide training about the
new technology and updated communications plan and implement/practice the use of Unified
Command during scheduled special events to improve communication processes in preparation
for disasters and emergency events.

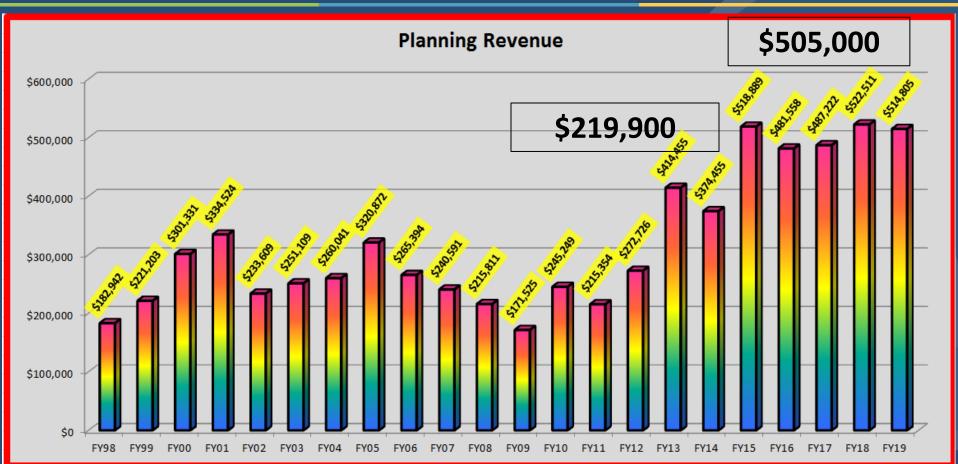
Financial Update

October 24, 2019



Development Metrics – Planning Revenues





Planning Projects in the Pipeline - October 2014



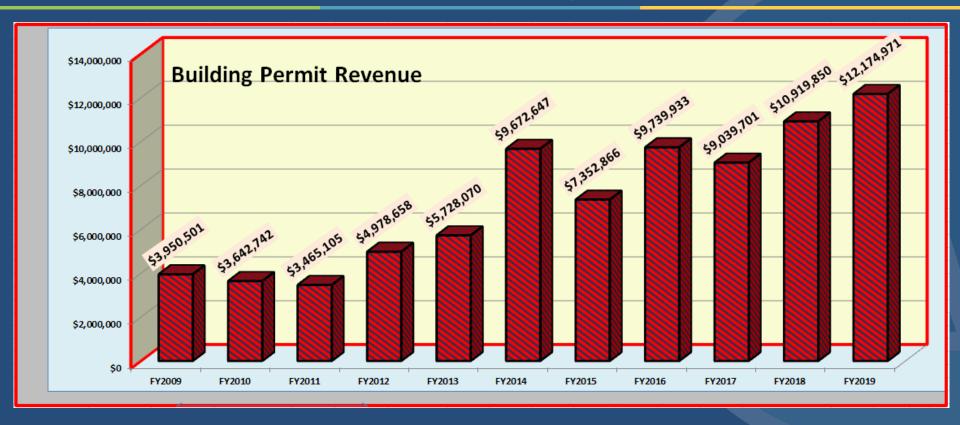
- PROJECTS UNDERWAY
- Charleston Commons
- Dunbar Village
- Evernia Place
- First Bank
- Hilton Hotel
- Jefferson at WPB
- Loftin Place
- Marriott Residence Inn
- Mizner Lakes (Cameron Estates)
- Palm Beach Outlets
- PCC Resorts (Banyan Cay)
- Villas on Antique Row
- Walgreens

- PROJECTS APPROVED
- 300 Palm Beach Lakes (Nurse's Res.)
- 550 Quadrille (One West Palm)
- 1515 S. Flagler (LaClara)
- The Alexander
- Bella Vita
- **Belmart Plaza**
- The Bristol
- Charleston Commons II
- Clematis Place
- Datura Hotel
- Norton Museum
- Old City Hall Site (Flagler Banyan Square)
- Palm Harbor Marina Resort
- TRG/Related & Rybovich Dvlpmt.
- Transit Village
 - **Village Commons Publix**

Development Metrics - Business Tax Receipts PALM BEACH

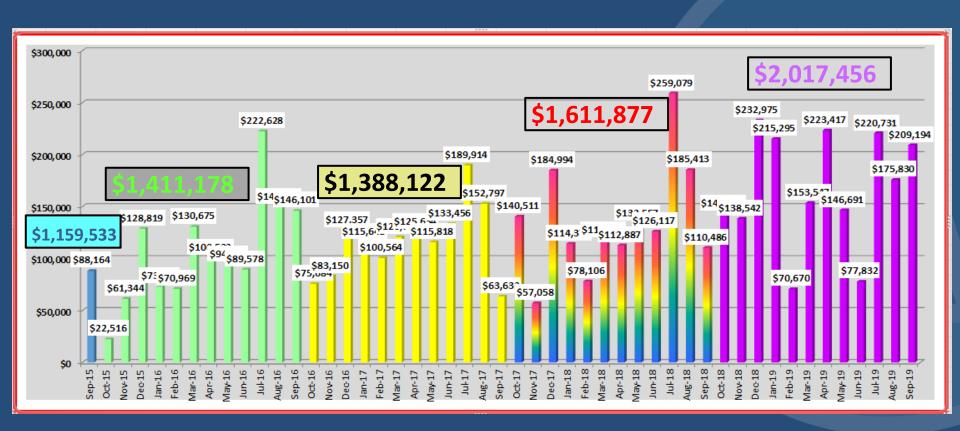






Development Metrics – Code Fines/Fees





2019 Estimate of Taxable Value



Highest % change 2018 to 2019

- 1. WPB DDA 11.74%
- 2. Lake Worth 9.67%
- 3. P.B. Gardens 9.55%
- 4. Lantana 8.62%
- **5.** Palm Springs 8.01%
- 6. W. Palm Beach 7.20%

Average - 5.98%

Municipalities w/Over \$100 Million In New Construction

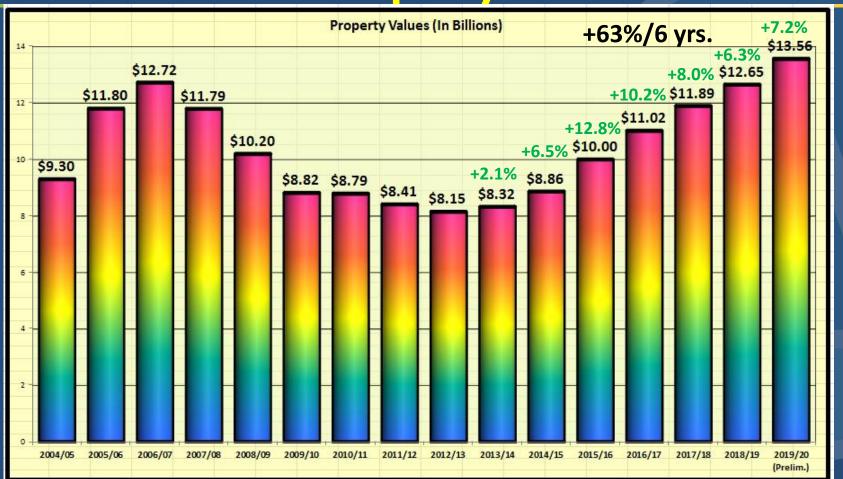
- 1. P.B. Gardens \$547.0 M
- 2. West Palm Beach \$248.7 2. Palm Beach \$19.2B
- 3. Boca Raton \$208.4
- 4. Delray Beach \$126.5
- 5. Riviera Beach \$122.3
- 6. Jupiter \$117.8

Municipalities w/Over \$1 **Billion In Taxable Value**

- 1. Boca Raton \$24.9B
- 3. W.Palm Beach \$13.6B
- 4. P.B. Gardens \$12.6B
- 5. Jupiter \$11.4B
- Delray Beach \$11.0B

West Palm Beach Property Values



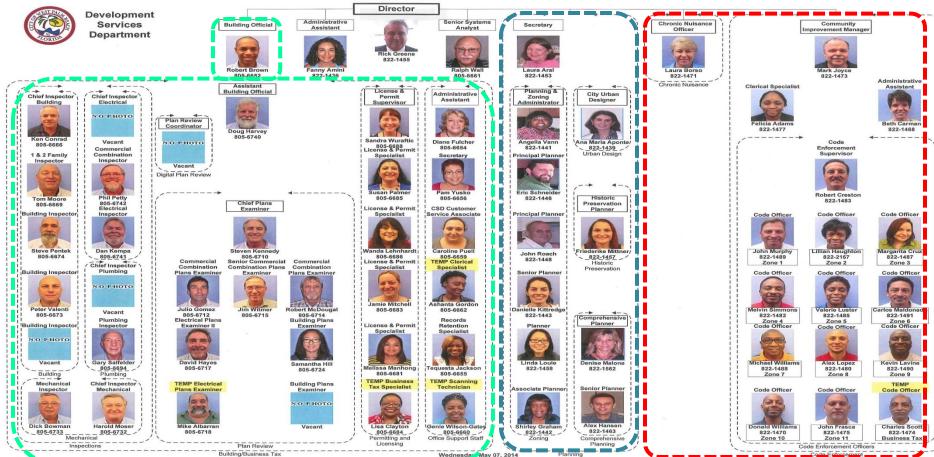


Development Services Update

October 24, 2019

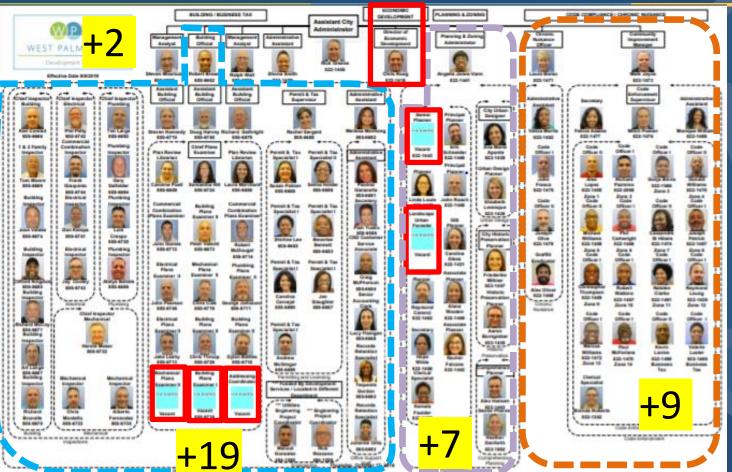


Development Services Organizational Chart 61 positions (+5 temps) FY 2013-2014



Development Services Organizational Chart





* Moved Economic
Development into Dev.
Services
Filling a Sr. Planner and

Building Plans

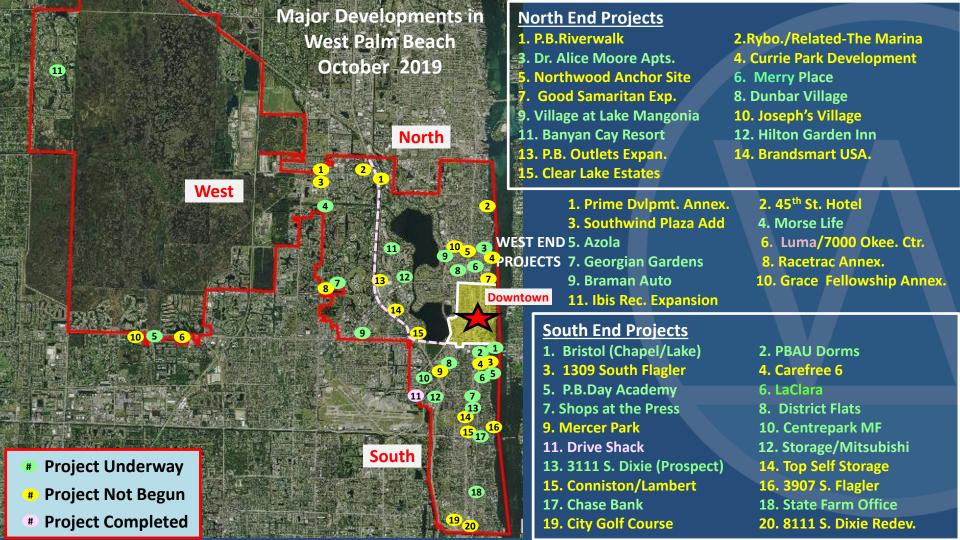
Examiner I position

Added 3 new positions for FY20

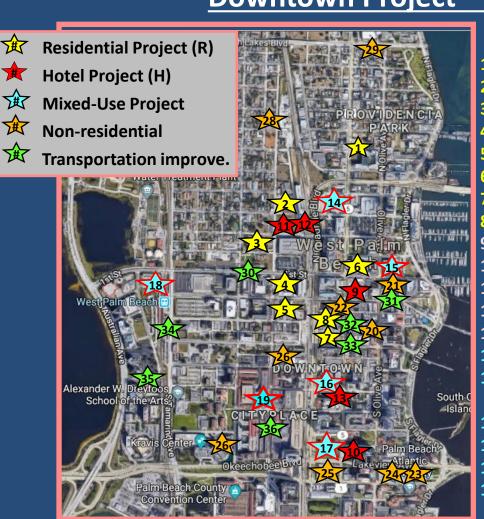
- Mechanical Plans Examiner II
- Landscape Urban Forester
- Addressing
 Coordinator
 98 of 103
 positions fille

positions filled

95%



Downtown Project (October 2019)

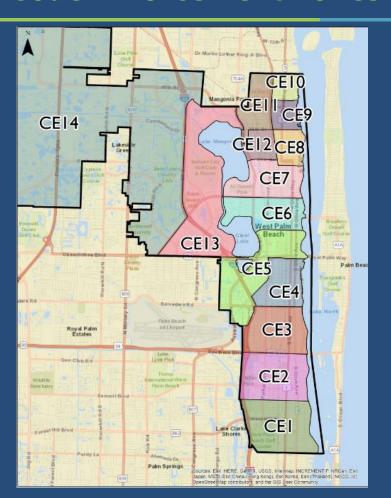


- **Loftin Place (Ph. 2)**
- 4th Street Residential
- Rosemary/2nd Housing
- **Banyan Place**
- **Clematis Place**
- 303 Banyan
- **Broadstone City Center**
- **ALF at 401 Datura**
- **Clematis Boutique Hotel**
- 10. **Canopy Hotel**
- 11. Aloft Hotel
- 12. Indigo Hotel
- 13. AC at West Palm Beach
- 14. One WPB (R/O/H)
- 15. Flagler Banyan Sq. (Old City Hall Site) (R/H)
- 16. Cosmopolitan (H/R)
- Opera Place (O/H)
- Transit Village (H/O/R)
- 575 Rosemary (Macy's)(R/C)

- 20. Atlantic National Bank
- 21. Banyan Garage
- 22. CVS Pharmacy
- 23. One Flagler
- 24. Esperante Improve.
- 25. Tent Site
- **26.** Kravis Center
- **27. 360 Rosemary**
- 28. Sunset Lounge
- 29. HSS (300 PBL)
- 30. Banyan Improvements
- 31. Clematis Streetscape
- 32. Datura Improvements
- 33. Evernia Improvements
- 34. Tamarind Improvements
- **35. Fern Street Crossing**
- 36. Rosemary Improvements

Code Enforcement Zones - 2019





Zone 1-Aleandro Lopez / Arlington Rd to Palmetto St **Zone 2-Richard Pazmino/Palmetto St to Southern Blvd** Zone 3-Sonja Binns/Southern Blvd to Belvedere Rd Zone 4-Donald Williams/Belvedere Rd to Okeechobee Blvd Zone 5-Mike Williams/Okeechobee Blvd to Banyan Blvd Zone 6-Phil Cartwright/Banyan Blvd to P.B. Lakes Blvd Zone 7-Cassandre St. Hilaire/P.B. Lakes Blvd to 23rd St Zone 8-Joe Petrick/23rd St to 36th St **Zone 9-Chris Thompson/36th St to 48th St** Zone 10-Robert Watkins/48th St to 59th St Zone 11-Natalee Clark/Northwood Hills -N. of 36th St Zone 12-Raymond Leung/Northwood Hills - S. of 36th St **Zone 13-Marcus Williams/North Shore and P.B. Lakes S. Zone 14-Paul McFarlane/Western Communities CHRONIC NUISANCE ZONES** Zone 1-6—John Frasca

Zone 7-14—Joseph Oliva

Code Enforcement Staffing

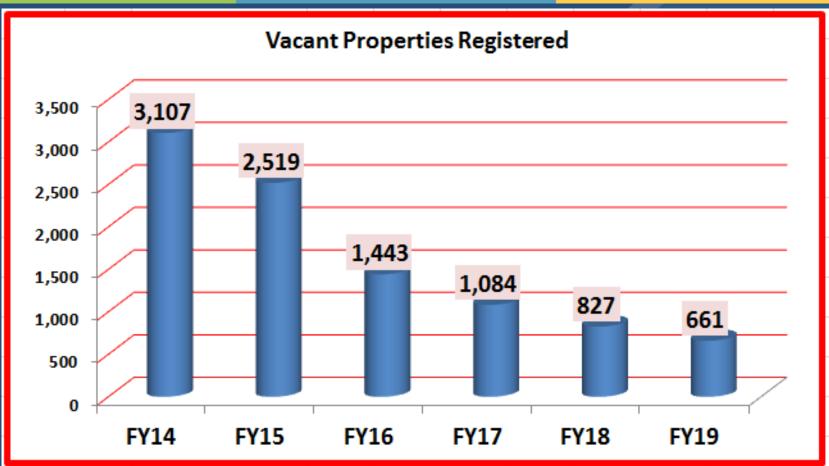


		Tax	Chronic	
	Zones	Officers	Nuisance	<u> Total</u>
<u> 2013:</u>	11	0	1	16
<u> 2014:</u>	11	1	1	17
<u> 2015:</u>	12	1	3	23
<u> 2016:</u>	12	2	3	25
<u> 2017:</u>	14	2	3	27
<u> 2018:</u>	14	2	3	27
2019:	14	2	4	26*

(two noise officer positions eliminated; added graffiti eradicator)

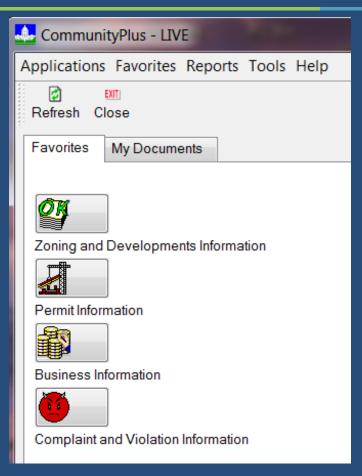
Vacant Properties Registered





Replacement of the Community Plus Software System





- Software in place for 20+ years and very antiquated.
- Award made on Dec. 17, 2018 to Tyler Technologies, Inc. to replace our CommunityPlus with EnerGov.
 - Paperless process
 - 100% electronic plan review
 - Simultaneous Plan review by depts.
 - Simplified processes
 - Plan review comments e-mailed to owner, architect, contractor
 - Training will be offered to the private sector.

Plante Moran - Process Mapping





Multing Plan Period — Dectroice

WEST FALS FLACE

WEST FALS FLACE

WEST FALS FLACE

WEST FALS FLACE

WEST FLACE

W

Current (58+)

Future (39)

- Address Management
- Building Inspections
- Building Plan Review
- Business Tax Receipts
- Cashiering
- Community Events
- Engineering
- Planning and Zoning
- Records Retention
- Recurring Fire Inspections
- Utilities

RFP No. 17-18-218 Development Services Systems





- Client base includes more than 15,000 local governments in all 50 states.
- In 2017, Forbes ranked Tyler on its "Most Innovative Growth Companies" list.
- Fortune included Tyler on its "100 Fastest-Growing Companies" list.

SCHEDULE

- Contract finalized (Oct. 2019)
- Begin implementation (Feb. 2020)
- Data conversion
- Implementation/Training
 - Public and Private Sector
- Entire process 18 24 months

Plan Review Process



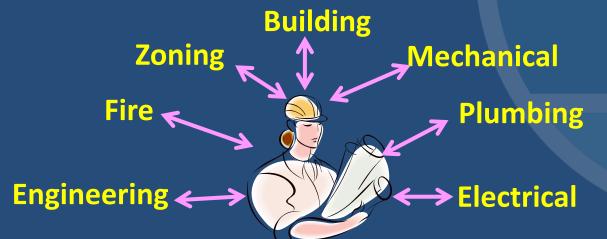
Current



Zoning > Building-> Mechanical-> Plumbing->

Permit issued <- Fire <- Engineering <- Electrical

Proposed



Building Project Assignments



Building Official

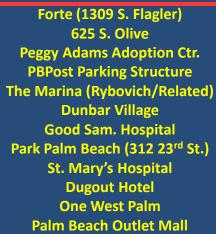


Robert Brown
Flagler Banyan
Square

Assistant Building Officials



Doug Harvey





Steve Kennedy

ZOM Senior Living (401 Datura)
Hotel Indigo
Aloft Hotel
Keiser U. dorm
Rosemary Square remodel
Villages at Lake Mangonia
Azola
Kravis Center
Georgian Gardens
Banyan Cay
Dr. Alice Moore
PBAU Dormitory
Extra Space Storage



Richard Gathright

Parkland on the Park
Arts on Broadway
Mitsubishi Dealership
The District Flats
LaClara (1515 S. Flagler)
300 PBLakes Blvd.
Canopy Hotel
Bristol
The Crystal
PBC Courthouse
360 Rosemary
Cyan Apts (1500 Centrepark)
P.B. Zoo/Science center

City Initiatives

October 24, 2019



Ballpark at the Palm Beaches







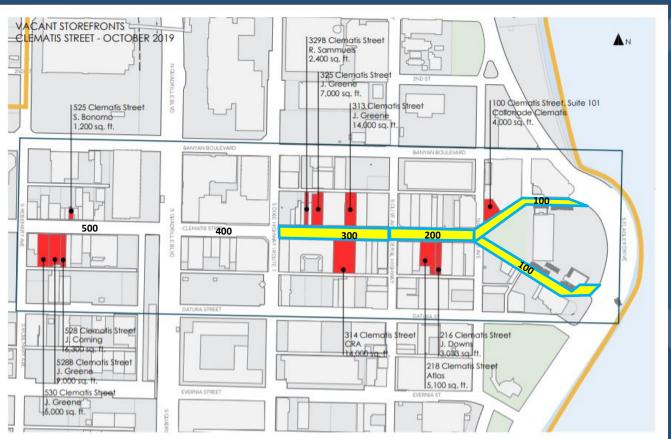






Clematis Street Initiatives





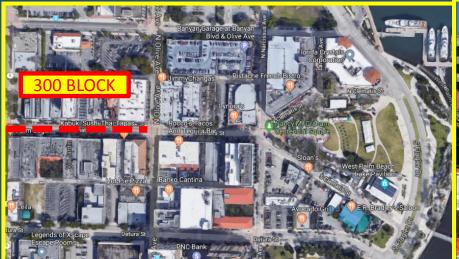
- * Changed the DMP to allow a wider variety of uses
- * Completed streetscape improvements to the 300 block
- 200 block this month
- 100 block Dec. 2019
- 400/500 block next summer

VACANCIES

- 530 (J. Greene) 5,000 sf
- 528B (J. Greene) 9,000 sf
- 528 (J. Corning) 6,300 sf
- 525 (S. Bonomo) 1,200 sf
- 329B (R. Samuels) 2,400 sf
- 325 (J. Greene) 7,000 sf
- 314 (CRA) 14,000 sf
- 313 (J. Greene) 14,000 sf
- 218 (Atlas) 5,100 sf
- 216 (J. Downs) 3,033 sf
 - 100 #101(Collonade) 4,000 sf
 - 71,033 Available

Clematis Street Phase 1 (300 Block)





- Shared streets, walkability enhancement, new shade trees, benches
- Construction: Completed in 2018
- Safe Streets Summit award





Clematis Street Phase 2 (100/200 Blocks)







 Shared streets, walkability enhancement, new shade trees, benches

200 Block

October 23, 2019

- Construction: June-Dec. 2019
- \$9.4 million

Downtown WPB CRA Bond (\$70.3 million)





Ongoing Mobility Projects



Future Mobility Projects

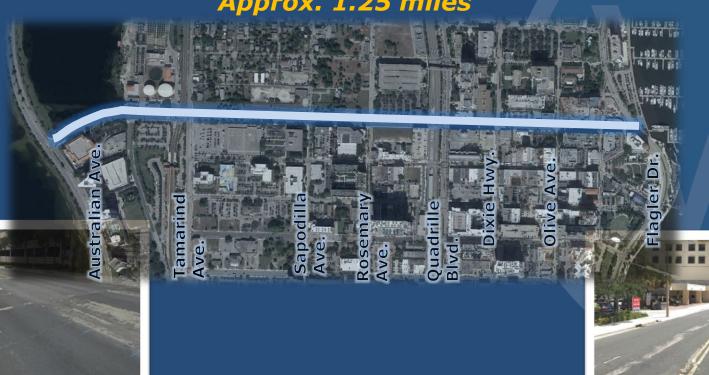
Banyan Street Improvements



Australian Ave.

Flagler, Dr.

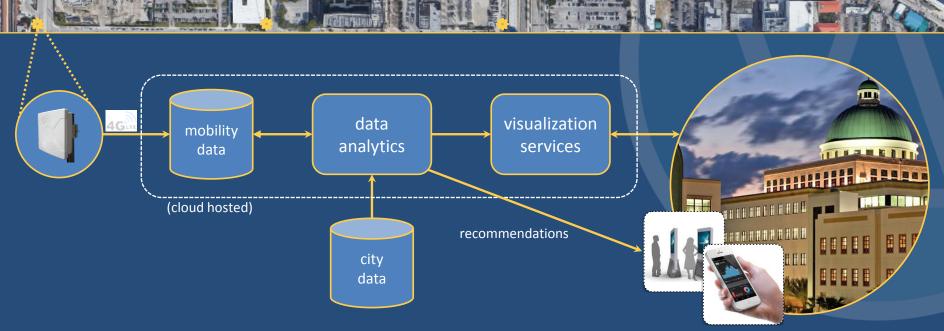
Approx. 1.25 miles



FAU Mobility Intelligence Project







FAU Mobility Intelligence Project



Showing data in three main categories:

Where and How People Move



High-fidelity mobility visualization, disaggregated by transportation mode

What People are Doing



Streetscape analytics, leveraging existing city data (e.g., GIS, tax revenue)

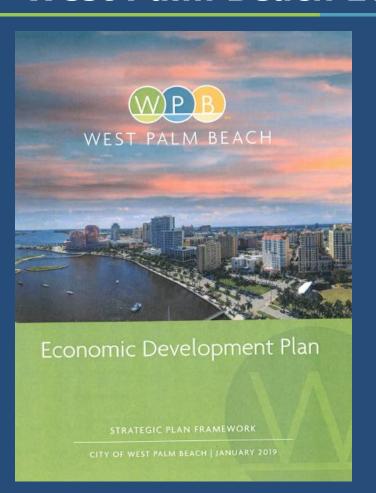
Influence Human Behavior



Differentiated flow forecasts and hyper-local visit recommendations

West Palm Beach Economic Plan





"In partnership with our community and businesses, the City of West Palm Beach delivers exceptional customer service that enhances quality of life and creates a business-friendly environment."

Goal #1 - Talent

Goal #2 - Business Climate & Marketing

Goal #3 – Infrastructure

Goal #4 - Quality of Place

Goal #5 – Innovation and Entrepreneurship

Sunset Lounge Redevelopment











Projects in the Pipeline

October 24, 2019



Hotel Developments

October 24, 2019



Convention Center Expansion





SUMMARY OF FINDINGS

Hotel Market Advisory Services

WEST PALM BEACH SUB MARKET OF PALM BEACH COUNTY

January 31, 2018

SUBMITTED TO:

Destination Development C/O Don Kolodz, SVP 2195 Southern Boulevard, Suite 400 West Palm Beach, FL 33406

+1 561-233-3090 dkolodz@thepalmbeaches.com

HVS Consulting & Valuation 8925 SW 148th Street, Suite 216 Miami, Florida 33176

+1 (305) 378-0404

Conclusions

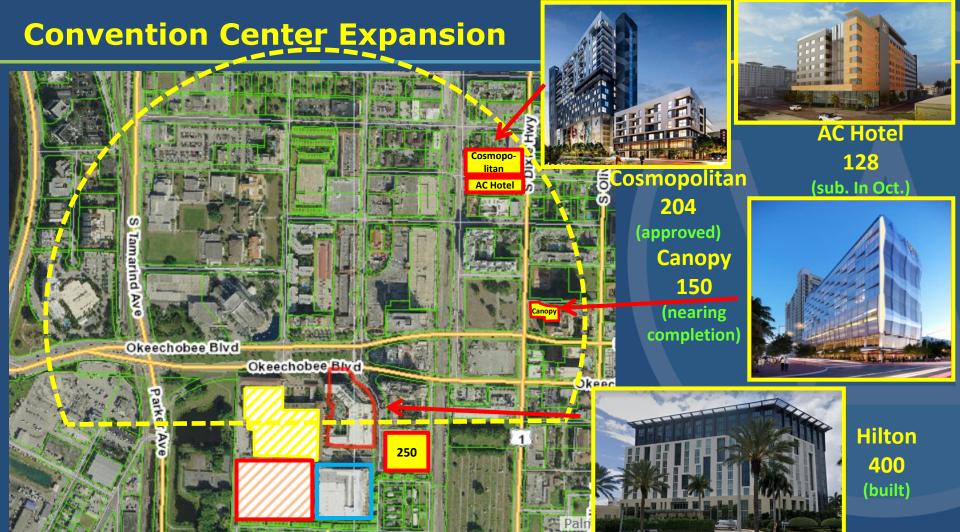
The PBC Convention Center is currently losing group demand business due to:

- 1) Lack of sufficient hotel rooms
- Lack of adequate convention center space
- B) Losing an average of <u>68,687</u> annual room nights.
- New hotel space must be within ½ mile of the
- 5) Another 600 hotel rooms are needed



Convention Center District Submarket

Report Prepared by HVS Consulting & Valuation - January 31, 2019





Cosmopolitan

North side of Gardenia between Quadrille Blvd. & Dixie Hwy.
Approved September 11, 2019



FAR = 2.75 22-story 204 hotel rooms 143 apmt. units

Before

After



AC West Palm Beach - 501 South Dixie Hwy, WEST PALM BEACH





- 128 rooms (95,503 s.f.)
- 0.746 acres
- 9 stories/ FAR = 2.70









2 NORTH EAST PERSPECTIVE



3 SOUTH WEST PERSPECTIVE



4 POOL DECK PERSPECTIVE



Flagler Banyan Square (Old City Hall) 201 N. Flagler Dr.





USE PROPOSED

Residential: 251 apmts. (267,076 sf)

Retail: 9,958 s.f. Grocer: 8,964 s.f.

Hotel: 210 rooms (142,298 sf)

Restaurant: 12,431 s.f.

TOTAL: 440,727
Parking 485 spaces

Hotel Developments - Not Begun





Aloft Hotel

3rd & Rosemary (NE) 136 rooms/82 suites

Indigo Hotel

3rd & Railroad Ave. (NW)
224 rooms/suites





45th St. Hotel 2921 45th St.

160 rooms

Hotel Development





Canopy Hotel 324 Trinity Place

- * 150 hotel rooms
- * 14 stories
- * Restaurant/mtg. rooms
- * 142 parking spaces





Hilton Garden Inn PBL & Congress Ave.

- * 190 hotel rooms
- * Forum Office Tower Owned by Houston Astros



Banyan Cay Resort

Driving Range

Proposed Mix

SF – 94 units Cottages – 51 MF – 200 units Hotel–150 rooms

Spa – 5,000 sf Meeting Space – 15,300 sf

Restaurant-5,808 sf (hotel) 1,660 sf (outdoor) Clubhouse-6,000 sf Tennis - 4,000 sf



Noble House being replaced by Hyatt/Destination Resorts property - Benchmark

Banyan Cay Resort













Office Developments

October 24, 2019



Class A Office Buildings

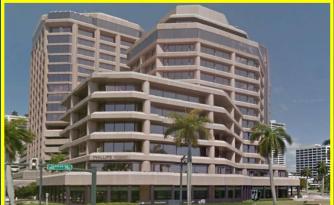


Discussion of incentives for additional Class A office space in the downtown

Class A office in downtown WPB



Esperante – **built 1989** 256,151 sf



Phillips Point – built 1985 443,498 sf



CityPlace – built 2008 295,933 sf

Total square footage of existing Class A office – 995,582 sf

Flagler Financial District/OBD



 City adopted the Flagler Financial District in an effort to recruit businesses to the downtown.

City adopted the Okeechobee Business
 District as an incentive for class A office construction.

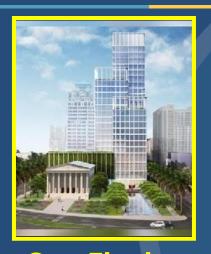


Office Developments...since OBD











One West Palm
Jeff Greene
Under
construction
206,706

360 Rosemary Related Under construction 258,449 sf One Flagler Related Submitted +/-295,366* sf Tent Site
Charles Cohen
Negotiating
+/-488,000 sf

A total of approximately 1,250,000 s.f.



One West Palm 550 Quadrille Boulevard

Approved by DAC on January 13, 2016 Jeff Greene

USE APPROVED PROPOSED

Residential: 84 230 (5 micro)

Office: 368,650 209,405 ←

Retail: 4,060 7,117

Hotel: 205 201 **←**

(incl. 4,583 rest.)

(1,733 day care)

Non-Residential SF: 827,465 s.f.





360 Rosemary

NE Corner of Rosemary Ave & Fern St. 18 Story Class A Office

258,449 sf office; 21,335 sf retail; 28,461 sf building support = 308,245 sf FAR = 4.89; 606 parking spaces





One Flagler





2.47 acres 270,090 sf office 39,183 sf (other)

25 stories (307'11") FAR = 2.75 509 parking spaces



DAC on Dec. 11



Residential Developments

October 24, 2019



The Bristol - 1112 South Flagler





69 units

25S-\$15.0M 21C-\$14.6M

22A-\$14.3M

20B-\$14.2M

22B-\$14.2M

22C-\$13.8M

20C-\$12.5M

18B-\$11.7M

17B-\$9.5M

11D- \$8.5M

6C- \$5.4M





LaClara - 1515 South Flagler









83 units

Non-Downtown High Rise Residential





The Bristol
Starting at \$4 million
3,700 – 14,000 s.f.



LaClara
Starting at \$2 million
1,203 – 3,158 s.f.







Flagler Residential - 1309 S. Flagler (42 units) T PALM BEACH

Approved 3/11/19
Lawsuits filed









TRG/Rybovich/Related Development





Product Mix

- 1,059 residential units
- 272-slip marina
- 15,085 s.f. restaurants;
- 35,000 s.f. office
- 10,000 sf retail
- 45,000 sf marine industrial

The Marina



PBA3 - 200 units PBA2 - 199 units 3,025 sf retail 24 stories (269'8")



Product Mix

- 399 res. units(2 towers)
- Six-level garage (630 spaces)

Non-Downtown High Rise Residential (593 units BEACH



The Bristol

1112 S. Flagler 69 units



1515 S. Flagler 83 units



Building permit submitted



Flagler Residential

1309 S. Flagler 42 units

The Marina

4400 N. Flagler

399 units

TOTAL VALUE = \$1.1 Billion



Azola - 8230 Okeechobee Blvd.





179 apartments

Final CO just received





240 apartments in a gated community: * 3 six-story buildings * 2 three-story bldgs.; Clubhouse; Pool

Village at Lake Mangonia (2210 N. Australian Avenue)











Georgian Gardens (4330 Community Dr.)





An 87-unit, senior 4story project

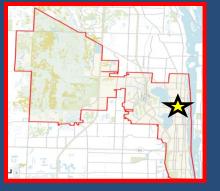




N.W. CORNER







Dr. Alice Moore Apartments (335 27th Street)



12 studio units; 24 one-bedroom units (635 sf-788 sf)



Centrepark Apartments SE corner of Australian Ave & Centrepark Blvd



VIEW LOOKING SOUTHWEST

246 Multifamily apartments

Delivedere Rel

Prospect Place (3111 S. Dixie)





- 300 residential units
- 17,194 s.f. of retail restaurant uses

Prospect Place (3111 S. Dixie)







Non-Downtown Residential





Morse Life Traditions II (182)



Arts on Broadway (99)

Clear Lake Estates (352)



Merry Place (257)



University Residential Dorms





Keiser Dorms

S. Dixie & Pembroke Pl. (NE) 208 beds

PBAU Dorms

S. Dixie & Pembroke Pl. (NE) 154 dorms for 510 students





4 levels 25 studio units 106 1-bedroom 47 2-bedroom

District Flats1701 Clare Avenue





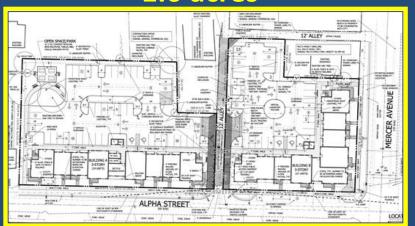
178 MF units3,706 sf commercial



Mercer Park 1315/1319/1321 Alpha Street

Nov. 4 Commission

51 Multifamily apartments 76 parking spaces 1.6 acres





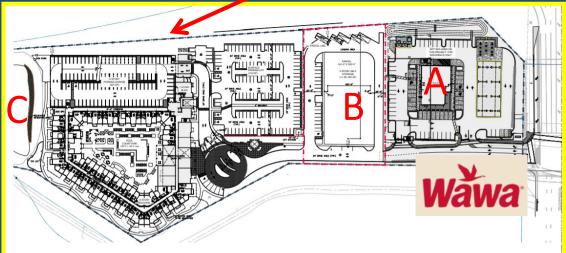


Palm Beach Riverwalk - 2300 N. Congress Ave. WEST PALM BEACH









- 3 parcels for this property.
- A) Wawa convenience store on the northern parcel
- B) A 90,000 s.f. self-storage facility
- C) 376 MF units (8 stories) on 11.61 acres w/a 4-story parking garage

Residential Developments - Downtown

October 24, 2019



Related Companies Macy's Redevelopment







575 Rosemary

325 units 51,371 sf office;

36,000 sf retail 21 stories (243'8") FAR = 5.93 390 parking spaces

New ACLF/Publix









Kravis Center

Ivy at Clematis (401 Datura Street)





1.25 acres

* 8 stories

* FAR - 3.25

* 133 parking spaces

Memory Care – 20 units

Assisted Living – 16 units

Independent Living – 112 units

Total: 148 units



303 Banyan Property





625 South Olive Avenue





* 0.99 acres

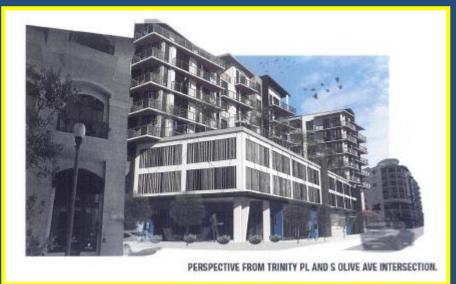
* 8 stories

* FAR - 2.75

* 6,020 sf retail

micro UNITS

* 219 unit apartments (92,305 sf)





Downtown Mid-Rise Residential (841, umits)



4th St. Residential

138 units



Loftin Place - Ph. 2

196 units

Banyan Place

550 Banyan Blvd. 348 units



Clematis Place

Clematis & Rosemary (SE) 159 units





Residential Development Residential Residential Development Residential Reside

- 1. Loftin Place Ph. 2
- 2. One West Palm Beach
- 3. 4th St. Residential
- 4. Flagler Banyan Square
- 5. 303 Banyan
- 6. 2nd/3rd St.Rosemary (prelim.)
- 7. Tamarind/Banyan (prelim.)
- 8. Transit Village
- 9. Banyan Place
- **10. Clematis Place**
- 11. 401 Datura
- 12. Publix/ACLF
- **13. 575 Rosemary**
- 14. 625 South Olive
- 15. Bristol
- 16. 1309 S. Flagler
- 17. LaClara

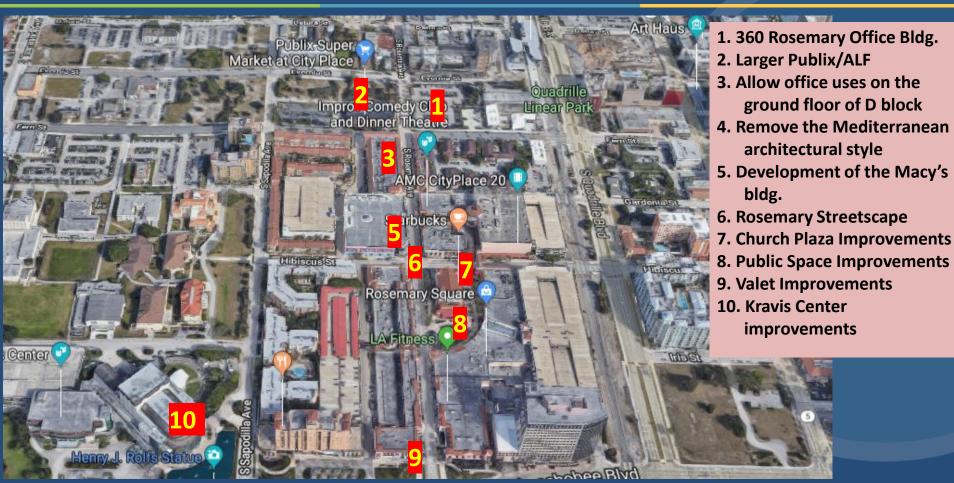
Commercial Developments

October 24, 2019



Rosemary Square





Drive Shack









Commercial Developments - 300 PBL





HSS is nationally ranked No. 1 in orthopedics (for the 10th consecutive year) and No. 3 in rheumatology by *U.S.News & World Report* (2019-2020). HSS has been topranked in orthopedics and rheumatology for 28 consecutive years.





The Hospital for Special Surgery of NY



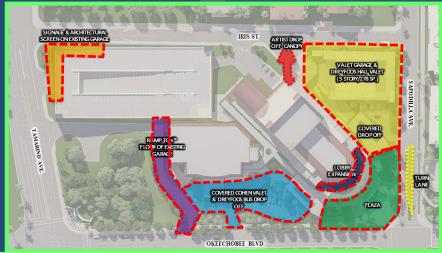


Kravis Center for the Performing Arts





Kravis Center Renovations









7000 Okeechobee Retail Center







Restaurant - 5,878 sf

Outdoor Restaurant - 1,000 sf

Retail - 6,800 sf

TOTAL: 13,678 sf

Total Parking Space: 133

Total Acres: 2.28 acres

Southwind Plaza Addition







(SW corner of 45th St. & Military Trail)
17,850 sf retail;
4,500 sf restaurant





Prime Annexation





* A total of 5.68 acres



Wawa Site on Belvedere/Australian





Gas Stations ALM BEACH

- · <u>Wawa</u>
- 1530 Belvedere Road
- 2300 45th Street
- 8333 Southern Blvd.
- NW Military & 45th St.
- RaceTrac
- 2995 45th Street (rebuilt)
- 2970 North Military Trail (former Shell; annexed into the City 2019)

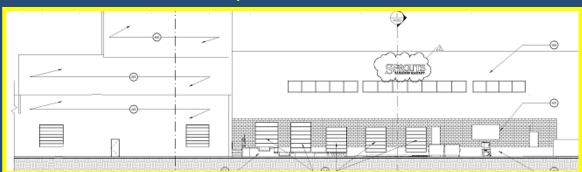
Shops at the Press

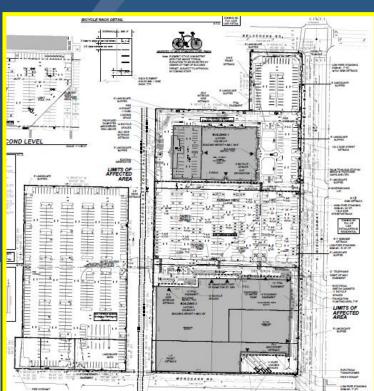






- * Commercial 28,350 sf
- * Supermarket 21,400 sf
- * Health Club 28,350 sf
- * Warehouse 14,900 SF
- * General Office 177,110 sf





Carefree 6 at Flamingo







El Flamingo

Theater – 600 seats 22,750 sf
Restaurant (2) 7,936 sf
Residential – 32 units 42,622 sf
Parking – 301 spaces 73,308 sf

El Cordova

 Retail
 10,008 sf

 Residential – 26 units
 34,388 sf

 Parking – 104 spaces
 117,704 sf

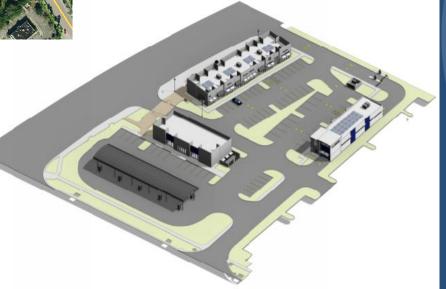


Palm Beach Lakes Retail Center





- Convenience Store 4,200 sf
- Retail 8,000 sf
- Car Wash 3,450 sf







Projects in the Pipeline



- - 300 PBL, 360 Rosemary, Azola, Banyan Cay, Braman, The Bristol, Canopy Hotel, Centrepark apts., Chase Bank, Dr. Alice Moore Apts., Drive Shack, Flagler Banyan Square, Georgian Gardens, Hilton Garden Inn, Keiser dorms, Kravis Center, LaClara, Merry Place, Mitsubishi Motors, One West Palm, Peggy Adams, PBAU dorms, Prospect Place, Village at Lake Mangonia, Wawa Storage Facility
- Projects In Review \$ 723,647,300
- 303 Banyan, 3907 S. Flagler Condo, 4th St. Res., 4651 45th Annex., 575 Rosemary, AC Hotel, Aloft Hotel, Carefree 6 Redevelop., Grace Fellowship Annex., Indigo Hotel, Ivy at Clematis, Mercer Park Apts., Municipal Golf Course, Northpointe RaceTrac, Northwood Anchor Site, One Flagler, PBL retail, PB Riverwalk, WPB Hospital,

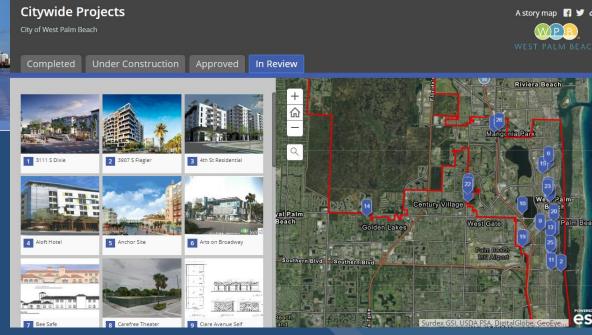
TOTAL: \$3,655,428,900

Citywide Projects (www.wpb.org)

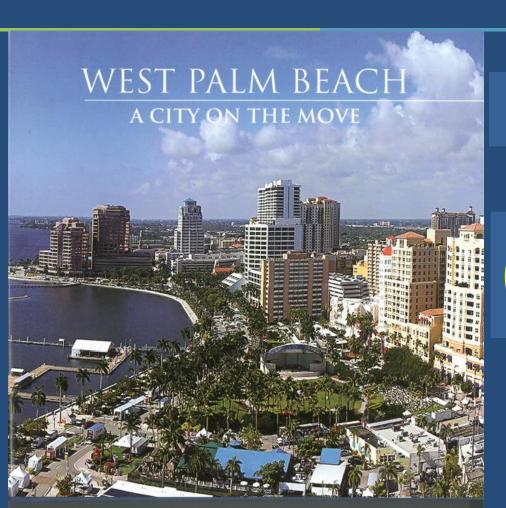












www. wpb.org/Departments/
Development Services

Questions?

Developer Outreach Meeting

October 24, 8:30 a.m.

City Commission Chambers City Hall – 401 Clematis Street

